



**VINOD GUPTA SCHOOL OF MANAGEMENT**  
**INDIAN INSTITUTE OF TECHNOLOGY KHARAGPUR**  
**KHARAGPUR, INDIA 721302**

**APPLICATION FORM**  
**Management Development Programme (MDP)**

<b>Title of the Programme</b>	<b>PURCHASING &amp; OUTSOURCING FOR COMPETITIVE ADVANTAGE</b>			
<b>Duration of the Programme</b>	<b>NOVEMBER 27-29, 2009</b>			
<b>TO BE FILLED BY THE PARTICIPANT</b>				
<b>Name:</b>				
<b>Gender:</b>			<b>Age:</b>	
<b>Designation:</b>				
<b>Organisation:</b>				
<b>Address for Communication:</b>				
<b>Phone:</b>	<b>(Office)</b>		<b>(Residence)</b>	
<b>Mobile:</b>				
<b>Email:</b>				
<b>Present Responsibilities:</b>				
<b>Designation of the executive to whom you report:</b>				
<b>QUALIFICATION</b>				
<b>Degree</b>	<b>College/Institute</b>	<b>University</b>	<b>Subjects</b>	<b>Year</b>

<b>WORK EXPERIENCE</b>					
<b>Organisation</b>	<b>Location</b>	<b>Designation</b>		<b>Duration</b>	
<b>ORGANISATION DETAILS</b>					
<b>Annual Sales (Last Year):</b>		<b>Major Products:</b>		<b>Number of Employees:</b>	
<b>OTHER PROGRAMMES ATTENDED</b>					
<b>Programme Title</b>		<b>Organised By</b>		<b>Duration</b>	<b>Year</b>
<b>Do you want residential accommodation?*</b>					
<b>Your Expectations from the Programme:</b>					
<b>Date:</b>			<b>Signature of the Participant</b>		
<b>TO BE FILLED BY SPONSOR</b>					
<b>Name of the Sponsor:</b>				<b>Designation</b>	
<b>Address for Communication:</b>					
<b>Phone:</b>			<b>Fax:</b>		<b>Email:</b>
I approve the above applicant for attending the Management Development Programme on Supply Chain Management organised by VGSOM, IIT Kharagpur.					

**Date:**

**Signature of the Sponsor**

\* The programme is non-residential and the fee does not include charges for accommodation. However, all efforts will be made to facilitate residential accommodation to outstation participants. The normal rents in hotels near the venue ranges between Rs.1200-Rs.4000.