



List of Electives Offered in the MBA Programme

ELECTIVES OF 3RD SEMESTER	ELECTIVES OF 4TH SEMESTER
GENERAL MANAGEMENT ELECTIVES	GENERAL MANAGEMENT ELECTIVES
INTERNATIONAL MANAGEMENT	WOMEN LEADERS IN MANAGEMENT
ENTREPRENEURSHIP & NEW VENTURES	INTERCULTURAL COMMUNICATION COMPETENCE
RISK MANAGEMENT	CORPORATE GOVERNANCE
FINANCE & ACCOUNTING ELECTIVES	MANAGEMENT GAME
DERIVATIVES & RISK MANAGEMENT	MANAGEMENT OF NON-PROFIT ORGANIZATIONS
SECURITY ANALYSIS & PORTFOLIO MANAGEMENT	FINANCE & ACCOUNTING ELECTIVES
COMMERCIAL BANKING	INSURANCE
IT ELECTIVES	ADVANCED ACCOUNTING
ENTERPRISE RESOURCE PLANNING	MERGERS, ACQUISITION & CORPORATE RESTRUCTURING
INFORMATION SYSTEM STRATEGY	INTERNATIONAL FINANCIAL MANAGEMENT
OPERATIONS ELECTIVES	CORPORATE TAXATION
SUPPLY CHAIN MANAGEMENT	FINANCIAL MODELING
SERVICES MANAGEMENT	FIXED INCOME MARKET & SECURITIES
PROJECT MANAGEMENT	INFRASTRUCTURE & PROJECT FINANCE
MARKETING ELECTIVES	FINANCIAL MARKETS & INSTITUTIONS
MARKETING RESEARCH	APPLIED ECONOMETRICS FOR FINANCE
MARKETING STRATEGY	IT ELECTIVES
HR ELECTIVES	E-COMMERCE TECHNOLOGY & APPLICATIONS
INDUSTRIAL RELATIONS & LABOUR LAWS	BUSINESS PROCESS ANALYSIS & BUSINESS DYNAMICS MODELING
ORGANIZATIONAL DEVELOPMENT	INFORMATION SECURITY & RISK MANAGEMENT
HUMAN RESOURCE DEVELOPMENT	BUSINESS DATA COMMUNICATION & NETWORKING

	SOFTWARE PROJECT MANAGEMENT
	IT FOR BUSINESS INTELLIGENCE
	OPERATIONS ELECTIVES
	SIX SIGMA
	MANUFACTURING STRATEGY
	MARKETING ELECTIVES
	CONSUMER BEHAVIOUR ANALYSIS
	INTEGRATED MARKETING COMMUNICATION
	PRODUCT MANAGEMENT
	MARKETING OF INDUSTRIAL & HIGH-TECH PRODUCTS
	SALES & DISTRIBUTION MANAGEMENT
	SERVICE MARKETING
	RETAIL MARKETING
	GLOBAL MARKETING MANAGEMENT
	MARKETING ENGINEERING
	HR ELECTIVES
	COMPENSATION MANAGEMENT
	HR ACCOUNTING
	PERFORMANCE MANAGEMENT
	HR AUDIT
	HUMAN RESOURCE INFORMATION SYSTEM
	INTERNATIONAL HRM
	STRATEGIC HUMAN RESOURCES MANAGEMENT
	ECONOMICS ELECTIVES
	ECONOMETRIC MODELING & BUSINESS FORECASTING